

**O‘ZBEKISTON RESPUBLIKASI OLIY TA’LIM, FAN VA INNOVATSIYALAR
VAZIRLIGI**

TOSHKENT DAVLAT IQTISODIYOT UNIVERSITETI SAMARQAND FILIALI

“TASDIQLAYMAN”

Toshkent davlat iqtisodiyot
universiteti Samarqand filiali

“O‘zbek tili va xorijiy tillar”
kafedrası mudiri dotsent

_____ B.Mirsanov
2025- yil “ ____ ” _____

**“O‘zbek tili va xorijiy tillar” kafedrası
Xorijiy til 1 (ingliz tili) fanidan
1-bosqich barcha yo‘nalish talabalari uchun
YAN savollari ro‘yxati**

Samarqand-2025

**Fanlardan YAN va ON savollarini tuzishda qo‘yidagi talablarga e‘tibor
qaratiladi:**

1. Talabalar mustaqil ta‘limini tashkil etish tartibi to‘g‘risidagi filial yo‘riqnomasida keltirilgan fan xususiyatidan kelib chiqib, oraliq va yakuniy nazorat savollarining kamida 50 foiz qismi mustaqil o‘qib o‘rganish uchun tavsiya etilgan mavzu/topshiriqlar yuzasidan bo‘lishini ta‘minlash;

Xorijiy til 1 (ingliz tili) fanidan YAN savollari

Ishchi mavzu (auditoriya dars mavzulari) yuzasidan savollar:

1. What is internship?
2. What skills or experiences are you hoping to gain from internship?
3. Why are you interested in pursuing an internship abroad?
4. What are the accommodation options available in your host country?
5. What cultural differences should you prepare for in the workplace?
6. How can a business communicate with its customers?
7. How do you keep customers happy?
8. What are the reasons of a bad service?
9. How do you usually react to bad service?
10. What are the common phrases used in formal emails?
11. How do you deal with challenges such as homesickness or culture shock?
12. How do you plan to finance your stay during the internship?
13. How should you address the recipient in formal email?
14. What is the most effective way to structure formal letter?
15. What is a supply chain? Can you explain its importance in delivering products to customers?
16. What are the stages of a product's life cycle?
17. How do you explain a step-by-step process clearly to someone?
18. How would you give directions to find a specific department in a company?
19. What steps do you usually take to apply for a job?
20. Can you name three common ways people find jobs?
21. What are some typical questions asked in a job interview?
22. How should you prepare for an interview?
23. Why is body language important during an interview?
24. How can you show confidence during an interview?
25. What are the most important sections in a CV?
26. How do you describe your work experience effectively?
27. What is the main difference between sales and marketing?
28. Why are both sales and marketing important for a company?
29. What is the role of advertising in marketing a product?
30. Can you give an example of a successful marketing campaign?
31. How do you convince someone to buy a product?

32. What phrases can you use to persuade someone effectively?
33. How do you deal with customers who don't want to change their habits?
34. Why is it important to explain the benefits of a new product clearly?
35. What happens if one part of the supply chain fails?
36. Why is understanding the product life cycle useful for companies?
37. How would you describe the process of making a cup of tea using sequencing words?
38. Why is it important to use simple language when presenting a process?
39. Give instructions for operating a basic machine, like a coffee maker.
40. How would you politely ask for directions in an office building?
41. How did the company's changes impact its customer satisfaction?
42. How do companies decide when a product is ready to launch?
43. What information should you include in a cover letter?
44. What are the advantages of networking when looking for a job?
45. What should you avoid saying during a job interview? Why?
46. How can you answer a question about your weaknesses in an interview?
47. What should you do if you don't know the answer to a question in an interview?
48. Why is it important to research the company before the interview?
49. How do you write about achievements in a CV?
50. Why is it important to tailor your CV for each job application?
51. Can you give an example of a marketing activity and a sales activity?
52. How do sales and marketing teams work together in a company?
53. What are some common advertising methods?
54. Why do companies spend a lot of money on advertising?
55. Which is more effective: offering the lowest price or providing the best quality? Why?
56. Compare two brands you know: Which one is more popular, and why?
57. What language can you use to show confidence when persuading a customer?
58. How can listening to a customer's needs help you sell a product?
59. Why might customers resist change, and how can you address their concerns?
60. Share an example of a product that changed the market and explain why it was successful.
61. What challenges do customer service teams face when dealing with angry customers?
62. How can training help employees handle difficult situations?
63. How does excellent customer service impact a company's success?
64. Why is empathy* important for customer service representatives?
65. How has technology improved the way companies handle customer service?
66. Why do some customers prefer talking to a person rather than using a chatbot*?
67. What is the main purpose of a business?
68. Which person manages daily business operations?
69. What does "revenue" mean?
70. Which document is used to plan business activities?
71. What is the main aim of marketing?
72. Who is the target customer?
73. Which is an example of digital marketing?

74. Why do companies research the market?
75. What information should a CV include?

Mustaqil ta'lim mavzulari yuzasidan savollar:

1. Describe an important letter that you have ever received.
 2. Describe an important letter or email you wrote.
 3. Describe a situation when you wrote a CV.
 4. Describe a small and successful company you know.
 5. Describe a person you were friendly to, although you did not really like them (him or her).
 6. Describe an experience you had abroad / out of your city.
 7. Describe a successful small business that you know about.
 8. Describe a time you received a terrible service.
 9. Describe recent online shopping experience.
 10. Describe a shop you like going .
 11. Describe a product manufactured in your country.
 12. Describe a product you bought and felt happy about.
 13. Describe a piece of modern technology you own.
 14. Describe a situation when you had a small talk with someone.
 15. Describe a nationality that you know much about.
 16. Describe an interesting conversation you had with someone you didn't know.
 17. Describe a time you received a good service .
 18. Describe a telephone conversation when you received a faulty product.
 19. Describe a businessman you admire .
 20. Describe a time when you gave someone directions to a place/location.
 21. Describe a memorable job interview experience you've had in the past.
 22. Describe the process of writing a CV (Curriculum Vitae).
 23. Describe an advertisement that you find particularly memorable or impactful.
 24. Describe a memorable marketing campaign that you have encountered.
 25. Describe a time when you were involved in selling something to someone.
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2. Fan bo'yicha tayyorlangan ON va YaN savollariga amaliy dars o'tgan professor – o'qituvchi va kafedra mudiri shahsan javobgar;
 3. Fan xususiyatidan kelib chiqib tayyorlangan oraliq va yakuniy nazorat savollarini kafedra yig'ilishida muhokama qilinib (bayonnomadan ko'chirma olinadi) tayyorlangan savollar nazoratdan o'tkazilishi uchun 2025 yil 25-noyabrgacha o'quv bo'limiga topshirish.

Tuzuvchi: S.M. Kasimova – “O‘zbek tili va xorijiy tillar” kafedراسي

o'qituvchisi